

UNITED STATES MARINE CORPS

MARINE CORPS INSTALLATIONS EAST-MARINE CORPS BASE PSC BOX 20005

CAMP LEJEUNE NC 28542-0005

5720 2016F0240 9 Feb 16

Richard L. Grant 7 Oceanside Drive Hull, MA 02045 grantlng@yahoo.com

Dear Mr. Grant;

SUBJECT: FREEDOM OF INFORMATION ACT REQUEST MCIEAST-MCB CAMLEJ2016F0240

Your Freedom of Information Act (FOIA) request of December 14, 2015, was received by Marine Corps Air Station Beaufort (MCASBSC2016F007) on December 14, 2015. The documents were reviewed and believe to contain information exempt from release and were routed to this office for a release determination. Our office received your request and documents on January 20, 2016. In your request, you sought documentation relating to Marine Corps Community Services (MCCS) Policy and the Legends at Parris Island Golf Course.

The following are the documents you have requested in your original request (enclosure 1) and this office's response:

- 1. All documents for calendar years 2000, 2001, 2002, 2003, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2016 thru present which show:
 - a) Golf rounds by customer class designation
 - b) Golf round revenue by customer class

Enclosures (2) and (3) are provided in response.

- 2. All documents for the period 2006 until present...
- a) All communications/documents...between Gary Cassevah and listed individuals
 - b) All documents that reference listed entities

This portion of your request is non-responsive as it is too broad and unreasonably burdensome. Per phone conversation between Mr. Grant and Ms. Whitehead (FOIA, Coordinator) of 8 Feb 16 further communication will take place to narrow the scope of this portion of your request to reasonably describe the records you seek. A follow on response will be provided.

c) In a 2007 article in the Boot and Jet Stream, Legends Golf pro Andy Hinson stated "civilians account for approximately 30% of our rounds, but they pay approximately 80% of our expenses"; provide all documents which reference or support this statement.

Enclosure (4) is provided in response.

- 3. MCCS Policy Manual provides:
- a) Section 1109 Waivers and Other Deviations from Policy "2. Waivers from the policies contained in this Manual must be authorized in.

writing by DC, M&RA (MR). All policy waivers will be requested and issued through Marine Corps channels."

- i. For 2000 forward, please provide all such waivers for Legends Gold Course and any other Class C facilities
 - ii. For 2000 forward, please provide all requests made

Enclosures (5) thru (11) are provided in response.

- 4. MCCS Policy Manual states: "The general public within the US may use Category C programs when criteria below have been met and specifically approved by DC, M&RA (MR). This specific approval authority may not be delegated". The criteria mandated are also cited in the regulations:
- a) Please provide all documents which purport to show compliance with these criteria and in particular that "the written agreements...obtained from local government officials or other appropriate community leaders indicating they have no objections to expanded use of military MWR programs"
 - i. Provide all such written agreements

Enclosures (5) thru (15) are provided in response.

5. April 1, 2003, Commanding General issued "Commanding General's Policy Letter 003-03, subject: Use of MCCS and other recreational facilities aboard Marine Corps Recruit Depot, Parris Island". Included sections:

Purpose: To promulgate guidelines and priorities for the use of MCCS and other designated depot facilities by other than active duty personnel...

- 4. Authorized users (2). Members of the U.S. public. Use of the facilities by personnel in this category requires very specific approval for each case by the Installation commander, community leaders, and MR Division, Headquarters US Marine Corps. Appropriate references should be carefully reviewed before granting approval.
- a) Please provide all documents which demonstrate/show "very specific approval" under these provisions
- b) Please provide all documents which demonstrate compliance with the policy letter sections for Legends Golf Course and other Class C facilities open to the public

Enclosures (8) and (11) are provided in response.

5720 2016F0240 9 Feb 16

There are no exemptions pertaining to these files therefore; these documents are released in full.

If you have any questions regarding your request, please contact Martha Whitehead, the Freedom of Information Act Coordinator at (910) 451-4452 or via e-mail at foia.mcieast@usmc.mil.

Sincerely,

P. J. SALVETTI, JR.

Deputy, Assistant Chief of Staff, G-1

By direction of the Commanding General

Enclosure:

- 1. Original Request
- Rounds of Golf Calendar Year/Rounds By Type (based on Calendar Year) (Version 1)
- Rounds of Golf Calendar Year/Rounds By Type (based on Calendar Year) (Version 2)
- 4. Rounds of Golf Calendar Year/Rounds By Type (based on Calendar Year) (Version 3)
- 5. AC/S MCCS PISC ltr 11000 MCCS of 17 Apr 00
- 6. CG MCRD/ERR ltr of 9 Nov 00
- 7. AC/S MCCS PISC ltr 5000 MCCS of 6 Feb 01
- 8. CMC (MR) ltr 1700 MRE of 13 Mar 01
- 9. DAC/S MCCS ltr of 30 Aug 10
- 10. President Beaufort Regional Chamber of Commerce ltr of 2 Sep 10
- 11. CMC ltr 1746/6 MRK of 1 Oct 10
- 12. President Beaufort Regional Chamber of Commerce 1tr of 23 July 09
- 13. CO MCAS Bft ltr 11000 CO of 4 Sep 09
- 14. CO MCAS Bft ltr 11000 CO of 9 Sep 12
- 15. Chairman Beaufort Regional Chamber of Commerce ltr of 9 Sep 15

FOIA REQUEST FOR RECORDS

MCCS South Carolina (Beaufort)

The following FOIA request is for the following.

"Documents" requested includes paper documents, emails, electronic versions and any other instruments which are subject to FOIA

- All documents for calendar years 2000, 2001, 2002 2003, 2006, 2007, 2008 2009, 2010, 2011, 2012, 2013, 2014, 2015 thru present (for the purposes of producing these documents, if a single document shows each year and the class breakdown listed below that single device will be sufficient. the intent of this request is to show total golf rounds during the period by year and by class) which show¹
 - a. Golf rounds by customer class designation (e.g. military, civilian etc.)
 - b. Golf round revenue by customer class
- 2. All documents for the period 2006 until present
 - a. All communications/documents whether sent received or copied to or between Gary Cassevah and which were sent to copied to forwarded to or reference :
 - i. James Wegmann
 - ii. William Achurch
 - iii. Carlotta Ungaro
 - iv. Blakely Williams
 - v. Beaufort Chamber of commerce
 - vi. Colonel J. R. Snider whether as active military or as part of MCCS for the period 2006 through today
 - b. All documents which reference,
 - i. the Beaufort Chamber of Commerce
 - ii. Sanctuary Golf Club at Cat Island

Closer to home:

The most popular travel destinations for golfers are FL, SC, NC, CA and AZ Golfers spend about \$26.1 billion a year on golf travel
The average number of golfing rounds per facility is 33,000
In SC, we saw a 6.7% increase in rounds from 2005 to 2006.

And even closer to home:

At The Legends Golf Course, we saw a 57% increase in rounds from 2005 to 2006. The average rate to play a round of golf with cart was \$19.44 (not including members).

¹ Under FOIA there are exemptions including for "Confidential Business information". Those exemptions do not apply here as MCCS has "publicly" published (see Boot and Jet Stream article" referenced herein): 1. Legends golf rounds (It also provides this to the Low Country Golf Owners Association on a regular basis and this is shared with the other golf course owners), 2. The percent of revenue associated with civilian golfers (Boot and Jet Stream): 3. Legends average rate (website). Therefore any claim of commercial exemption fails through MCCS public disclosures. MCCS posted on its website the following "

- iii. South Carolina National Golf Club
- iv. Lady's Island Golf Club
- v. TGC at Point Pleasant
- vi. Country Club of Beaufort
- c. In a 2007 article in the Boot and Jet Stream (attached), Legends Golf pro Andy Hinson stated: "Civilians account for approximately 30% of our rounds, but they pay approximately 80 percent of our expenses"
 - i. Please provide all documents which reference or support this statement.
- 3. MCCS Policy manual provides:
 - a. Section 1109 Waivers and Other Deviations from Policy"2. Waivers from the policies contained in this Manual must be authorized in writing by DC, M&RA (MR). All policy waivers will be requested and issued through Marine Corps channels"
 - i. For 2000 forward, please provide all such waivers for Legends Golf course and any other Class C facilities.
 - ii. For 2000 forward please provide all requests made
- 4. MCCS Policy Manual states: "The general public within the U.S. may use Category C programs when criteria below have been met and specifically approved by DC, M&RA (MR). This specific approval authority may not be delegated. "The criteria mandated are also cited in the regulations:
 - a. Please provide all documents which purport to show compliance with these criteria and in particular that "the written agreements ...obtained from local government officials or other appropriate community leaders indicating they have no objections to expanded use of military MWR programs"
 - i. Provide all such written agreements
- April 10, 2003, Commanding General issued "Commanding General's Policy Letter 003-03, subject: Use of MCCS and other recreational facilities aboard Marine Corps Depot, Parris Island". Included sections: .

Purpose. To promulgate guidelines and priorities for the use of MCCS and other designated depot facilities by other than active duty personnel....

- 4. Authorized users a (2). Members of the US public. Use of the facilities by personnel in this category requires very specific approval for each case by the installation commander, community leaders, and MR Division, Headquarters U.S Marine Corps. Appropriate references should be carefully reviewed before granting approval.
- a. Please provide all documents which demonstrate/show "very specific approval" under these provisions
- b. Please provide all documents which demonstrate compliance with the Policy letter sections for Legends Golf Course and other Class C facilities open to the public

	2014	2.044	2.541	2.625	2,984	2,732	2,585	2,400	2.106	3,019	1,821	1,753	27,749		2015 thru 31 Oct	11,886 46%	1.680 7%	7,432 29%	3,339 13%	959 4%	425 2%	25,721
;	2013 2 045	1 686	2,856	2,980	3,120	2,196	2,280	2,349	2,334	2,562	1,772	1,708	27,878		2014 2	15,121 54%	2,245 8%	5,577 20%	3,376 12%	1,047 4%	383 1%	27,749
124	2012	2.064	3,061	2,976	2,677	2,347	2,364	2,135	2,399	2,808	1,885	1,635	28,087		2013	15,363 55%	2,510 9%	5,054 18%	3,132,11%	1,309 6%	510 2%	27,878
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PO Box 5100 Marine Corps Recruit Depar Eastern Recruning Region Partis Island, SC 20905-5001

Phone 843-525-3301 Fax 843-228-2872 | DSN 435-3301

> 11000 MCCS 17 Apr 00

From: Assistant Chief of Staff, Marine Corps Community Services, MCRD, Parris island,

South Carolina

To: Director, Beaufort Chamber of Commerce, Beaufort, South Carolina

Subj: CIVILIAN PLAY/ MEMBERSHIP FOR PARRIS ISLAND GOLF COURSE

- 1. The purpose of this letter is to inform the Beautort Chamber of Commerce of the intentions of the Marine Corps Community Services at MCRD, Parris Island, South Carolina, regarding the Parris Island Golf Course.
- 2. The Marine Corps Community Services of Parris Island, in an effort to continually improve the quality of life for Marines, Sailors, their families, retirees and all authorized patrons, initiated a golf course renovation project. This decision was made because the course did not meet recommended Professional Golfers Association (PGA) and United States Golf Association (USGA) standards. Discussion to renovate the golf course began in 1996. After four years of design and planning, construction began January 2000 with a completion date of August 2000, and opening for play November 2000.
- 3. There are many fine golf courses in the Beaufort area. They are private or semi-private and allow membership/play for individuals and families. Upon completion of construction of the new Parris Island Golf Course, MCCS will authorize civilian membership/play. MCCS has always allowed civilian guest to play aboard Parris Island with sponsorship from an authorized patron. Civilians will now be able to become members on their own accord. This new policy will be beneficial in a multiplicity of ways. It will enable MCCS to provide one of the best golf courses in the Department of Delense for its authorized patrons and will provide an opportunity for the Beaufort community to have a golf course that would be similar to a municipal course which currently does not exist. This will also guarantee the military and the civilian community accessability to an outstanding golf course at an affordable price.
- 4. This new policy is in keeping with the on going and outstanding community relationship that exists between the military bases in Beaufort county and the civilian population.

"Our Business is Your Quality of Life"



November 9, 2000

Commanding General, MCRD/ERR PO Box 19001 Parris Island, SC 29905

Re: "The Legends" at Parris Island Golf Course

Dear Brigadier General Cheney,

We were most appreciative of the recent briefing you provided to the Beaufort Chamber of. Commerce concerning the status of the newly renovated golf course at MCRD Parris Island. We were especially interested in your innovative proposal to allow non sponsored local civilian membership at your golf course.

Unfortunely, the Beaufort Chamber of Commerce cannot endorse local non sponsored civilian membership at "The Legends" golf course on Parris Island. However, the Chamber does support your idea of allowing daily /open play in the spirit of continuing the strong military civilian relationships in the Lowcountry. In addition, we request the following:

A) That the daily/open play pricing is seasonal and is competitive with that of local area civilian golf clubs.

B) That the Commanding General, MCRD Parris Island develop and maintain a close liaison and working relationship with Lady's Island Country Club, Country Club of Beaufort at Pleasant Point, and the South Carolina National Golf Club in order to ensure that pricing and policies undertaken by Parris Island remain competitive with local area civilian golf facilities.

We are proud of our long association with Parris Island and the military community in the Beaufort area.

Sincerely,

Year Lebro

Executive Vice President

UNITED STATES MARINE CORPS

MARINE CORPS RECRUIT DEPOT/EASTERN RECRUETING REGION PO BOX 19001 PARRIS ISLAND, SOUTH CAROLINA 29905-9001

5000 MCCS 06 Feb 01

Assistant Chief of Staff, Marine Corps Community From:

Services, (MCCS) Marine Corps Recruit Depot, Eastern

Recruiting Region, Parris Island, SC 29905

Commandant of the Marine Corps Personal & Family To:

Readiness Division (MR), Quantico, VA 22134-5103

WAIVER REQUEST Subj:

(a) MCOP 1700.27A Ref:

Encl: (1) Greater Beaufort Chamber of Commerce Ltr dtd 09 Nov

1. In accordance with the references it is requested that MCCS, Parris Island be granted authorization to allow non-sponsored civilian play on "The Legends" at Parris Island Golf Course. Enclosure (1) references the strong military civilian relationship that exists in the local community and endorses the idea of non-sponsored daily /open play.

Point of contact is Paul Smith, Branch Head, Semper Fit Branch, MCCS at (843) 525-3302 x7207.

Copy to: HeadBranch, SempFi File

DEPARTMENT OF THE NAVY HEADQUARTERS HIGTED STATES MARINE CORPS SZES RUCEBLL MOAD QUANTED, VIRONIA 32184-6103

WINDS REPORTOR 1700 MRE 1 3 MAR 2001

From:

Commandant of the Marine Corps (MR)

Assistant Chief of Staff, Marine Corps Community

Services, Marine Corps Recruit Depot, Eastern Recruiting

Region, Parris Island, SC 29905

Via:

Commanding General, Marine Corps Recruit Depot, Eastern Recruiting Region, P. O. Box 19001, Parris Island, SC

29905-9001

Subj: REQUEST FOR WAIVER

Rof:

(a) Ad/s MCCG Parria Island Lt. 3000 of 6 reprusry 2001

(b) MCO P1700.27A

1. The waiver request contained in reference (a), asking for a waiver to paragraph 1201 of reference (b), to permit open daily civilian play at the Parris Island Golf Course is approved.

2. Our point of contact is Mr. Dave Overbagh at DSN 278-3643 or

commercial (703) 784-3843.

Deputy Director

Personal and Family Readiness hivision

By direction

Copy to: Hd MCNAFAS EACO MRJ MRL

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mccssc.com

PO Box 55018 • Beaufort, SC 29904-5018 Phone: MCAS 843-228-7400 • MCRD 843-228-1554 Fax: MCAS 843-228-7077 • MCRD 843-228-2872

30 Aug 2010

Beaufort Regional Chamber of Commerce Attn: Carlotta Ungaro, President PO Box 910 Beaufort, SC 29901

Dear Ms. Ungaro:

Subj: CIVILIAN PATRONAGE OF MARINE CORPS COMMUNITY

SERVICES-SOUTH CAROLINA FOOD ACTIVITIES AND MEETING

FACILITIES

The purpose of this letter is to advise the Beaufort Regional Chamber of Commerce of the Marine Corps Community Services (MCCS)-South Carolina's policies regarding the use of the food activities and meeting facilities aboard Marine Corps Recruit Depot (MCRD) Parris Island and Marine Corps Air Station (MCAS) Beaufort.

Members of the civilian community and their guests are authorized to utilize the food activities and meeting facilities aboard MCRD Parris Island and MCAS Beaufort. This policy offers an opportunity to the local Beaufort community by providing access to various meeting Facilities, e.g. the MCRD Lyceum with its catering capacity in excess of eight hundred. This policy also serves to guarantee both the military and the civilian community accessibility to fine dining and meeting facilities at an affordable price.

This policy is in keeping with the outstanding community relationship that exists between the military installations in Beaufort County and the civilian population.

Please indicate your understanding and agreement with the policy outlined above by signing the attached endorsement and returning a copy to my attention.

Deputy Director

ENDORSEMENT

Mr. Joe Stewart
Deputy Director
Marine Corps Community Services - South Carolina
P. O. Box 55018
Beaufort, SC 29904-5018

The Beaufort Regional Chamber of Commerce understands and agrees with the above policy regarding the civilian patronage of food activities and meeting facilities aboard Marine Corps Recruit Depot, Parris Island, South Carolina and Marine Corps Air Station Beaufort, Beaufort, South Carolina.

CARLOTTA UNGARO

President

Beaufort Regional Chamber of Commerce



DEPARTMENT OF THE NAVY HEADQUARTERS UNITED STATES MARINE CORPS 3280 RESSELL ROAD QUANTICO, VA 22134-5103

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From: To:

Commandant of the Marine Corps

Commanding Officer, Marine Corps Air Station, PO Box 55018, Reaufort, SC 29904-5018

Subj: WAIVER REQUEST

Ref: (a) MCAS Beaufort ltr 5000 MCCs of 14 Sept 10

1. Your request in the reference to allow the general public use of MCCS-SC clubs, food activities, and meeting facilities is

2. Our point of contact is Mr. Russell Chaby at DSN 278-1630 or

T. R. LARSEN

Director

Personal and Family deadiness Division



July 23, 2009

Col. Jack Snider PO Box 55001 Marine Corps Air Station Beaufort, SC 29904-5001

Dear Col. Snider:

In 2001, the Beaufort Regional Chamber of Commerce supported allowing public play at Legends if the following conditions were addressed:

- That the daily/open play pricing is seasonal and is competitive with that of the local area civilian golf clubs.
 - That the commanding general, MCRD Parris Island develop and maintain a close liaison and working relationship with Lady's Island Country Club, Country Club of Beaufort at Pleasant Point and South Carolina National Golf Club in order to ensure that pricing and policies undertaken by Parris Island remain competitive with local area civilian golf facilities.

This letter was mailed eight years ago. Changes have occurred with all organizations involved and I don't think any of us in our current roles were aware of the Chamber's letter. To make sure the Chamber's requests on behalf of the committee remain upfront, I recommend modifying the 2001 request regarding Legends in the following manner:

- That the daily/open play pricing for non-military or their guests is seasonal
 and is competitive with that of the local area civilian golf clubs. Pricing
 should take into consideration taxes and fees the private sector must
 collect, as well as operating and fixed costs for the private sector that may
 or may not be at issue with costs at a military institution. Additionally,
 Legends shall not offer any programs or promotions that could be viewed
 as memberships or frequency rewards.
- That the commanding general, MCRD Parris Island officer to which golf course operations reports shall appoint a designee to develop and maintain a close liaison and working relationship with Lady's Island

P.O. Box 910 • Beaufort, SC 29901 • 1106 Carteret Street (physical address) (843) 525-8500 • Fax (843) 986-5405 www.beaufortsc.org

Country Club, Country Club of Beaufort at Pleasant-Point and South Carolina National Golf Sanctuary Club in order to ensure that pricing and policies undertaken by Parris Island Legends remain competitive with local area civilian golf facilities, meeting no less than once a year with representatives from the golf courses. MCCS shall use golf courses within a 30-mile radius to determine rates and policies for rate offerings. MCCS will provide a written report of these meetings to the Chamber board. If no meeting has occurred by October of each calendar year, the Chamber president and chair will call a meeting.

 Legends shall not schedule any play more than 3 days in advance except for fundraising golf tournaments for 501(c)3 or (c)6 organizations.

I do want to state for the record that the Chamber does not condone or endorse any collusion or price-fixing and does not view meetings and discussions among the golf courses as that type of activity. These meetings are to ensure that pricing at Legends takes into account additional costs the private sector must have in their pricing structures that a government entity does not. The Chamber also sees this meeting as an opportunity to discuss ideas to attract more play for all the courses.

While the DoD and Marine Corp policy states that the business community must grant permission before open play is allowed on a military golf course, there are no regulations or policy that hold the Chamber accountable for the base's policy or practices once play is established. We have tried to outline an agreement here that keeps the Chamber out of the area of "compliance" and more in a role of convener which we think is a relevant activity.

The Chamber does not believe in any way that the Marine Corps intentionally seeks to do harm to local businesses. In addition to your support with festivals and events, you have demonstrated your support for business by working with us on bidding processes for the private sector, tourism support and by changing the schedule for Family Day so that families in for graduation are eating in restaurants and shopping in stores out in the community instead of on base.

I am confident that the concerns of our local golf course businesses can be addressed while maintaining open play for the benefit of the community. Thank you for all that you and the Marines do for our community.

Carlotta Ungaro President





UNITED STATES MARINE CORPS MARINE CORPS AIR STATION SEAUFORT, SOUTH CAROLINA 29904-5001

FROM COL SNIPER-NOW MCCS

11000 CO 04 Sep 09

Mrs. Carlotta Ungaro President, Beaufort Regional Chamber of Commerce P. O. Box 910 Beaufort SC 29901

Dear Ms. Ungaro,

This letter is in response to recent inquiries regarding the November 2000 agreement with the Chamber that provided for public use of the Legends Golf Course located on Parris Island. First, I would like to thank the Chamber Board and Chamber members for their past and continued support of our military community. Since taking command of the MCAS in June of 2008 I have continued to be in awe and appreciation of the remarkable relationship and support that the Beaufort community provides to our Marines, Sailors and family members. I believe the cooperative and mutually beneficial efforts of the Beaufort community and the Naval Hospital, the Marine Corps Recruit Depot and the Marine Corps Air Station have set a standard for other military communities throughout the country and the Department of Defense. In fact, I know of no other military installation that enjoys the communal, friendly and receptive acceptance of our nation's finest. Thank you for everything you have done and continue to do in support of our military missions.

In November of 2000 an agreement was reached between the Marine Corps Recruit Depot and the Greater Beaufort Chamber of Commerce to allow the general public to use the Legends Golf Course aboard Parris Island for daily play. That agreement has been widely accepted and appreciated by both the military community and the general public. The agreement has served the business community, local residents and visitors extremely well over the past nine years. I believe the agreement stands on its own merit but would like to provide to you our method of going forward under that agreement.

"Daily/open play pricing is seasonal and competitive with that of the local area civilian golf clubs". A recently conducted market survey identified 4 public and 11 semi-private golf courses within a 30 mile radius of Parris Island. As might be expected the prices vary widely based on many factors including location, quality of the course, amenities, reputation, layout, driving time, etc. Because of these variations, it is difficult to conduct true apple to apple comparison based on pricing alone, however in our effort to continue to meet the intent of the 2000 agreement we will conduct pricing surveys at least twice a year to be used in establishing the fee structure for local (Beaufort County) and non local general public use of Legends. A minimum of six courses will be surveyed each time to include the Public/Semi-public courses located north of the Broad River.

Because cart fees are generally included in pricing within this market, the fees established for general public use of the Legends Golf Course will consider cart fees, greens fees as well as sales taxes charged at the local golf courses. The general public will be afforded the opportunity to play at the Legends on a daily basis and reserving tee times up to three days in advance as course availability and security allows. This process will be

fully implemented by 30 Oct and the results of the surveys will be available to the Chamber any time at your request.

I applaud the Chamber for your diligence and sense of cooperation that has permeated many functions and activities that serve our Marine Corps service members and civilian community. The agreement to allow the public to use the Legends Golf Course is just another example of working together. It is with that spirit that we continue to work under the framework of the November 2000 agreement and it is under that spirit that we amplify how we will continue to meet the intent of that agreement.

As all of us in Beaufort County come to grips with the economic situation we face throughout the nation, it makes me ever so mindful of how fortunate we are to have such a diverse community driven by tourism and our military. While many industries are suffering, including the golfing industry the more we work together the more likely we are to remain economically sustainable. As members of the Chamber, the Marine Corps has always shared the Chambers belief that what is good for Beaufort County is good for our Marines and what is good for our Marines is good for Beaufort County.

My sincerest thanks for everything the Chamber continues to do, please don't hesitate to call me if you have any questions.

Sincerely

Colonel, U.S. Marine Corps

Commanding Officer MCAS Beaufort



UNITED STATES MARINE CORPS

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Ms. Blakely Williams
President
Beautort Regional Chamber of Commerce
P.O. Box 910
Beaufort, SC 29901

Dear Ms. Williams:

This letter is to advise and update you regarding the current status of our November 2000 agreement with the Chamber that provides for public use of the Legends Golf Course located on Pairis Island.

By way of background, the Marine Corps Recruit Depot and the Greater Beaufort Chamber of Commerce reached an agreement in November of 2000 to allow the general public, both local (Seaufort County) and non local, to use the Legends Golf Course aboard Parris Island for daily play. In September of 2009 we provided the Chamber with additional clarification regarding the clause stating "Daily/open play pricing is seasonal and competitive with that of the local area civilian golf clubs". To establish the fee structure at the Legends Golf Course we committed to conduct pricing surveys of at least six local area courses, both public and semi-private in Beaufort County, a minimum of two times per year. As might be expected the prices vary widely based on many factors including location, quality of the course, amenities, reputation, layout, driving time, ecc. Additionally, care fees are generally included in pricing within this market. Due to the nature of these variations, it is difficult to conduct true apples to apples comparisons based on pricing alone. Nevertheless, in our ongoing efforts to continue meeting the intent of the 2000 agreement, we have conducted the pricing surveys on an ongoing basis which brings me to the purpose of this letter

Now that we have had two years to observe the process, it is clear that the Beaufort County golf market has become increasingly price oriented and published prices are being discounted on a regular basis well below published rates. Nonetheless, I believe that the basic process we established in 2009, with some adjustments, does establish reasonable boundaries for setting our standard (rack) rates that are available to the general public. With the intent of the 2000 agreement as our focus, beginning March of this year we will implement the following adjusted procedures.

- a. We will continue to use surveys of local golf courses to ser our standard (rack) rates for general public use of the Legends Golf Course. The surveys will be conducted at least twice a year and will include a minimum of four Beaufort County golf courses' rack rates to include the public/semi-private courses located north of the Broad River in each survey.
- b. The pricing will continue to include greens teed as well as cart fees and will take into consideration the sales taxes charged at the local golf courses
- c. The general public will continue to be afforded the opportunity to play the Legends on a daily basis and will be able to make tee times in

advance consistent with Legends tee reservation policies and as security allows.

d. In order to adjust to the local discounted rates, we will begin offering similar promotional rates based on demand and market conditions but commit to staying within the discounted rates being offered from local area golf courses.

We believe these modifications are in keeping with the intent of the original 2000 agreement of pricing at Legends "being competitive with the local area civilian golf clubs", and as always, the results of the surveys are available to the Chamber at your request.

Since taking command of Marine Corps Air Station Beaufort in May 2010 I have developed a true appreciation for the remarkable relationship and support the Beaufort community provides to our Marines, Sailors and family members. The agreement allowing public use of the Legends Golf Course is just another example of "working together". It is with that spirit that we continue to work under the framework of the November 2000 agreement.

I believe the cooperative and mutually beneficial efforts of the Beaufort community and the Naval Hospital, the Marine Corps Recruit Depot and the Marine Corps Air Station have set the standard for other military communities throughout the country and the Department of Defense. I applaud the Chamber for its diligence and the cooperation I see permeating the many functions and activities serving not only our Marine Corps service members, but also the civilian community. Your work in supporting the efforts to bring to bring five squadrons of F-35 Joint Strike Fighters to Marine Corps Air Station Beaufort was truly outstanding and you are to be congratulated on receiving a Gold Award for Communication Excellence at the 2011 American Chamber of Commerce Executives Convention this past August.

As all of us in Beaufort County work to overcome the tough economic situation facing our nation. It reinforces the fact that while many industries are suffering, including the golfing industry, the more we work together the more likely we are to remain economically sustainable. My sincerest thanks for everything the Chamber has done and continues to do in support of our military missions. Please don't hesitate to call me if you have any questions.

Sincerely,

B. C. MURTHA

Colonel, U.S. Marine Corps

Commanding Officer



Blakely Williams, President/CEO Beaulori Regional Chamber of Commerce

Jim Wegmann, Chairman Weidner, Wegmann & Horper

Will Achurch, Past Chairman Weils Forgo

Leigh Copeland, Chair Elect Technical College of the Lowcountry

Whitney McDonlel, Treasurer Wells Forgo Advisors

Cliff Mrkvicka, Director At Large Lockheed Martin

John Dickerson Sleep in History!

Edward Dukes Lowcountry Real Estate

Kevin Dukes Horvey & Battey, PA

Ben Duncan CenturyLink

ina Gentry
ited Way of the Lawcountry

Karen Gilbert Beautort County School District

Malcolm Goodridge

Terrance Green
Coldwell Banker Realty

David Homyk Beautort Memorial Hospital

Chrisilan Kala Ameris Bonk

Jack Klessling Parker Honnilin Racor Division

frank Lesesne Anchorage 1770

John Marshall Old Bull Tavern

Hally McKown Grayco, inc.

Susan Saver

'ny Taylor nghorn insurance Agency at Beaulort September 9, 2015

Gentlemen.

In May of 2015, the Chamber Board established a policy concerning alleged complaints by Chamber members in good standing as they relate MCCS Category C activities. The policy adopted by the Board is as follows:

"If a Chamber member in good standing makes a written complaint to the Chamber about the operation by MCCS of any Category C facility in Beaufort County, the Chairperson shall appoint an ad hoc committee to review the written complaint and then make recommendations to the Board as to whether or not to send the written complaint along to MCCS for resolution."

In June of 2015, the Chamber received a written complaint by the Sanctuary Golf Course concerning the operation of the Legends Golf Course located aboard MCRD Parris Island. Pursuant to the above policy, the new incoming Chair, Jim Wegmann, established a Golf Course Task Force (GCTF) to review the written complaint and make a recommendation to the Board. The GCTF meet in late August and forwarded to the Board for consideration the following recommendation:

"The GCTF recommends that the 2000 Letter of Support be sent to MCCS and Sanctuary Golf Course to refresh both parties of its contents and to stress the importance of the Item B) of the letter that emphasizes the importance of the parties need to communicate in order to resolve any perceived problems."

Attached is the Chamber's 2000 letter of support. It is worth repeating that the Chamber was in support of the idea of daily/open play as long as pricing was seasonal and competitive "with that of local area civilian golf clubs" and the parties developed and maintained "a close liaison and working relationship" to ensure the "pricing and policies undertaken by Parris Island remain competitive with local area civilian golf facilities."

Thank you and please feel free to contact me with any questions or concerns.

Sincerely,

Jim Wegmann

Chairman of the Board

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